

eef

The
manufacturers'
organisation

UK MANUFACTURING 2017/18, THE FACTS



**10% OF UK
OUTPUT**

44% OF UK EXPORTS



70% OF BUSINESS R&D



13% OF BUSINESS INVESTMENT

Supported by:



Santander

Corporate & Commercial

UK MANUFACTURING – 4 THINGS TO KNOW

- **Manufactured exports are up**, driven by a global upswing in demand and some support from a weaker Sterling
- **EU markets still dominate for exports**, accounting for 48 % of manufactured exports in 2017q2
- **The public are ambitious for the sector**, with 70 % of UK adults saying Britain should aim to be a top five manufacturing nation
- **Manufacturing is set for change**, with industry gearing up for the 4th Industrial Revolution (4IR)

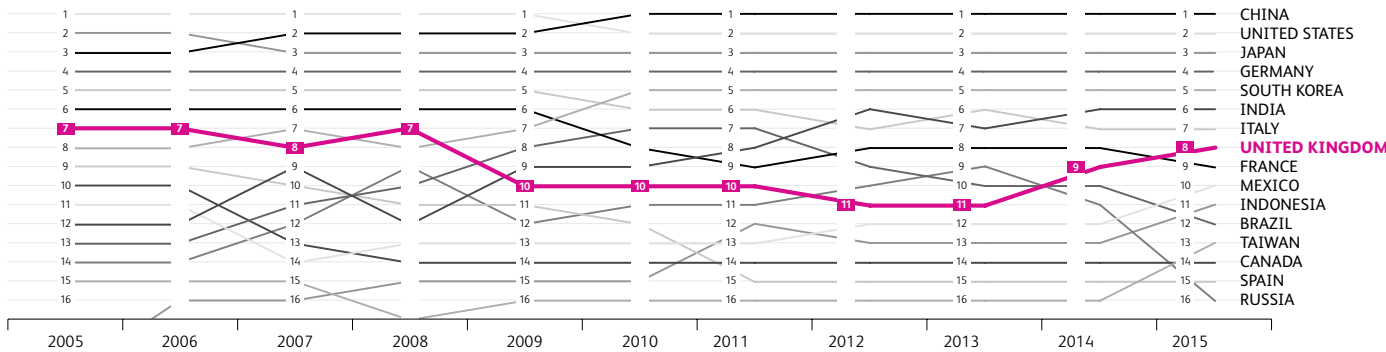
MANUFACTURING JOBS ARE BETTER PAID

Average earnings
Mean annual gross pay (£)

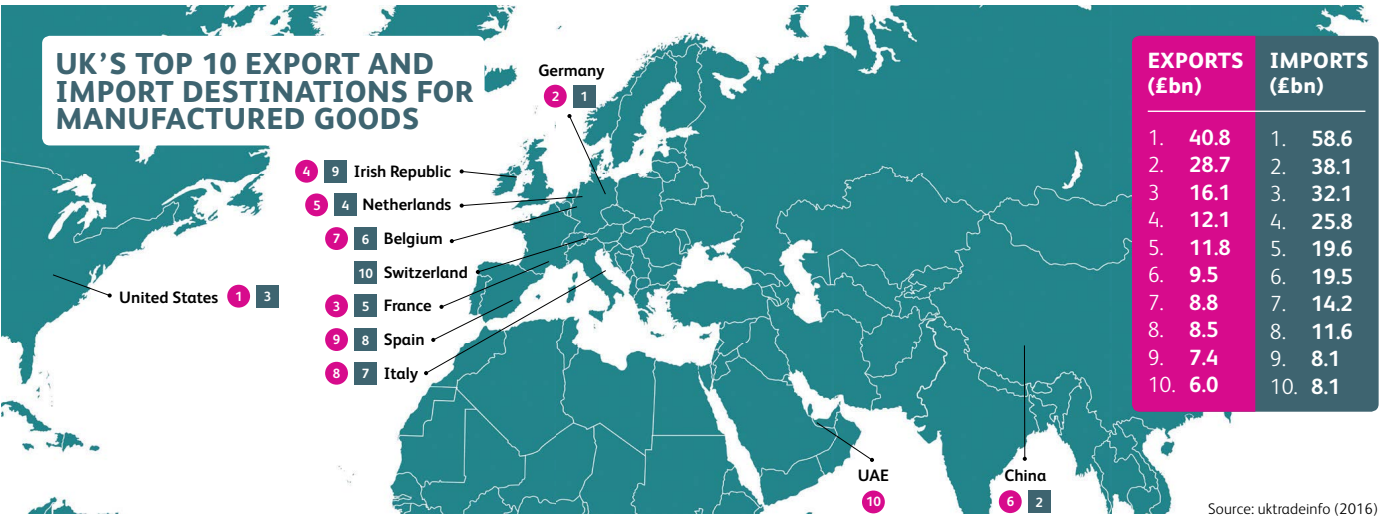


Source: ONS - ASHE (2016)

BRITAIN IS THE 8TH LARGEST MANUFACTURER IN THE WORLD BY OUTPUT



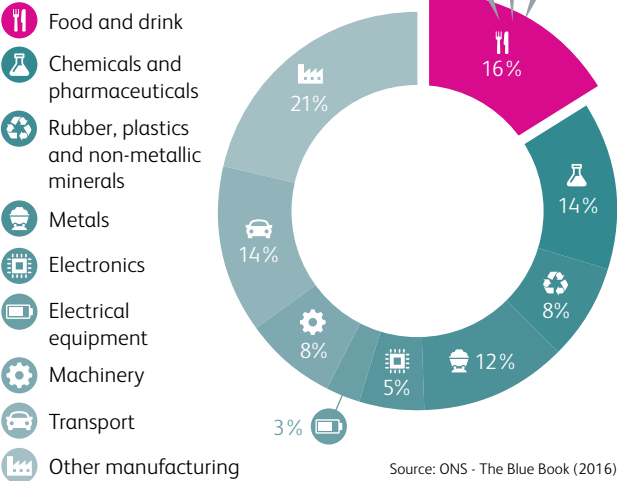
Source: UNCTAD, USD in current prices



Source: uktradeinfo (2016)

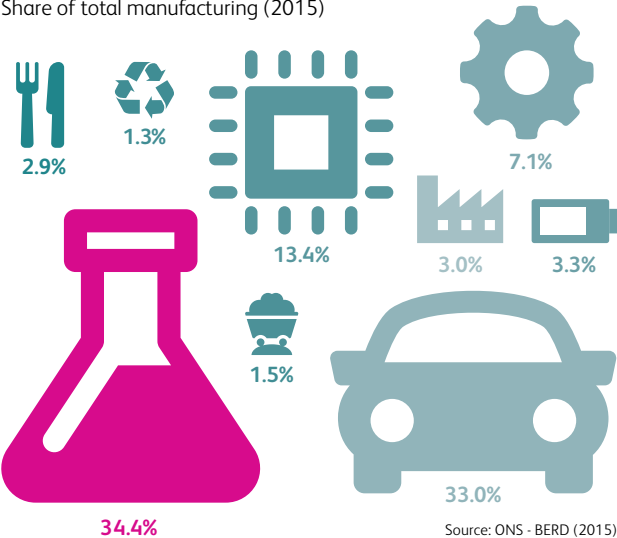
WHAT IS MODERN MANUFACTURING?

Gross Value Added (GVA) by manufacturing sector
Share of total (%)



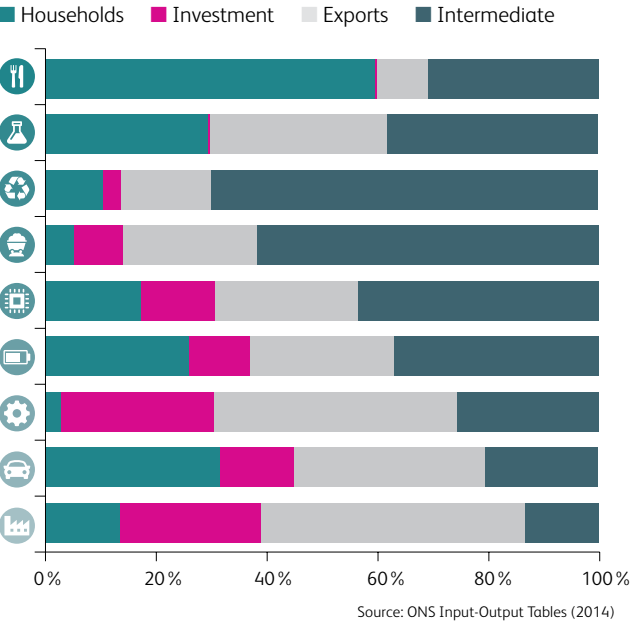
WHICH SECTORS ARE DRIVING MANUFACTURING INNOVATION?

R&D expenditure by manufacturing sector
Share of total manufacturing (2015)



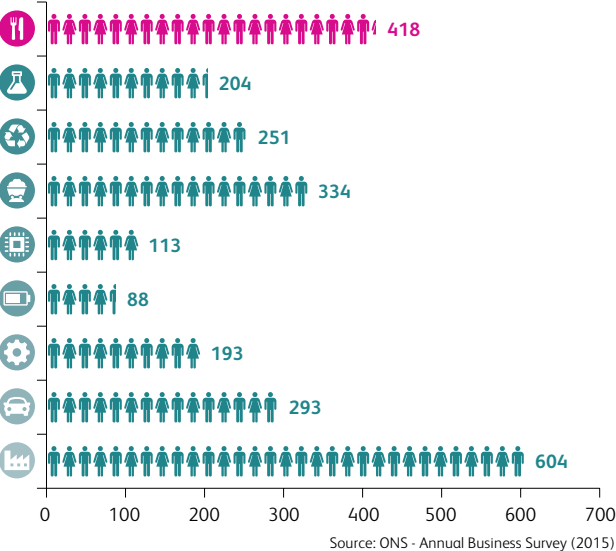
WHERE DOES OUTPUT GO?

Demand profile of manufacturing sectors
Share of output destined for each customer group (%)



WHERE ARE PEOPLE EMPLOYED?


Numbers employed in manufacturing sectors
Total employment (000s)





HOW IS MANUFACTURING SPREAD AROUND THE UK?

KEY

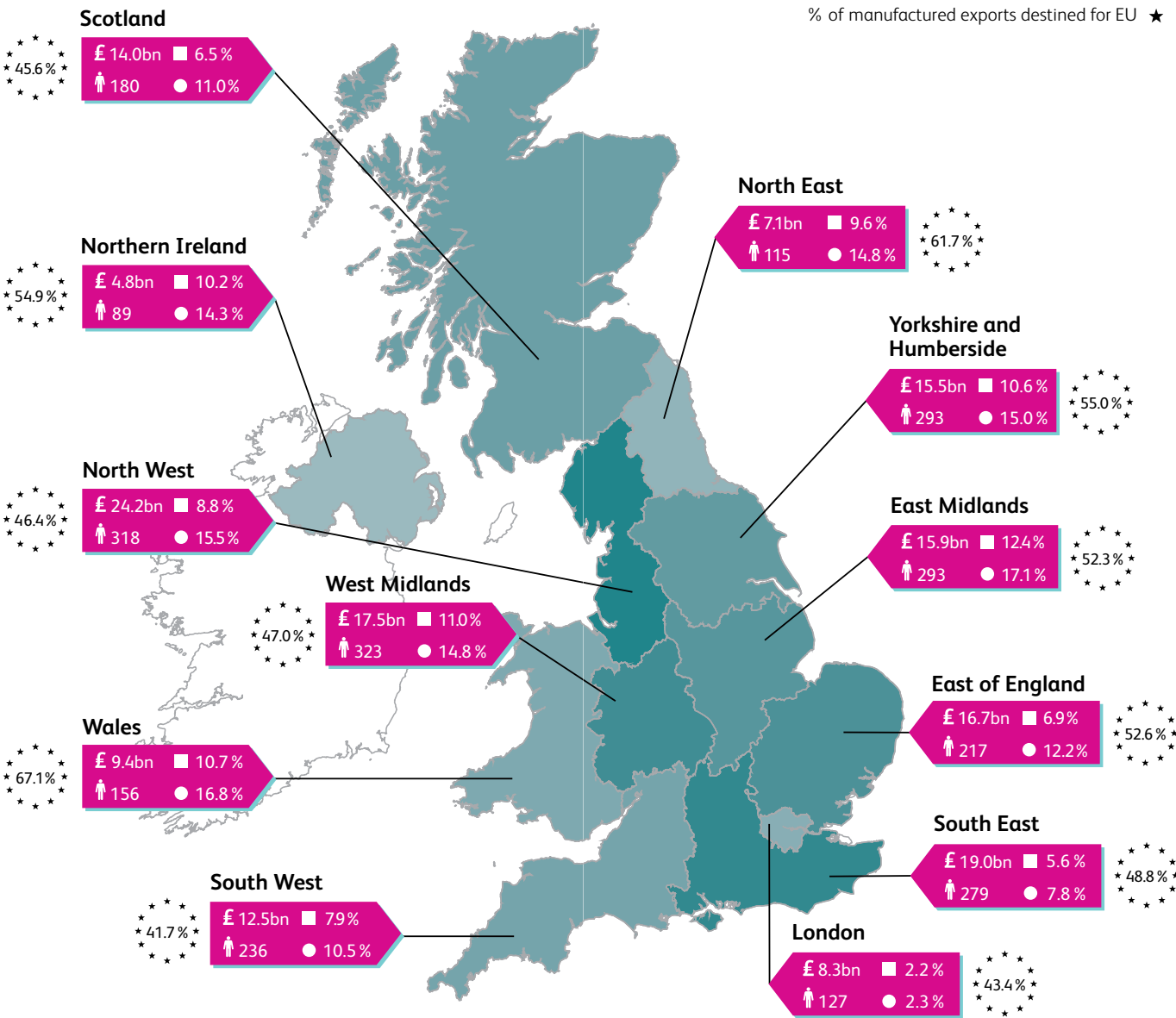
Manufacturing output (£bn) £

Number employed in manufacturing, 000s 

Manufacturing as a % of regional employment 

% of regional output 

% of manufactured exports destined for EU ★





**The
manufacturers'
organisation**

**EEF is the voice of UK manufacturing and engineering.
Everything we do is designed to help our industry thrive,
innovate and compete.**

Our membership and business services packages deliver expert support to thousands of companies in the UK, helping them to improve processes and productivity, maintain safe workplaces and attract, develop and retain skilled, productive and flexible workforces.

And, because we understand manufacturers so well, policy makers trust our advice and welcome our involvement in their deliberations. We work with them to create policies that are in the best interests of manufacturing, that encourage a high growth industry and boost its ability to make a positive contribution to the UK's real economy.



www.eef.org.uk/ukmfgfacts



@EEF_economists



www.linkedin.com/company/eef



We are fully committed to supporting manufacturers and we appreciate you are looking for something different from your bank. The complex nature of your business requires support from a bank that understands your industry, will deliver on its promises and believes in building long-term relationships.

We will work with you to find a finance package that meets your needs. We have a range of products available to help you manage your day-to-day cash flow, purchase essential equipment, invest for growth and mitigate financial risks when trading in both domestic and international markets.

With business customers worldwide, we have both the expertise and the reach that can help manufacturing businesses with their international expansion.

Lending is subject to status and lending policy.

www.santanderco.co.uk/sectors/manufacturing

Here to help you prosper